

A woman wearing a patterned headscarf is shown in a coffee plantation, carefully tending to a branch of coffee plants. The background is filled with lush green leaves and clusters of ripe, reddish-brown coffee cherries. The overall scene is bathed in a soft, natural light, creating a serene and focused atmosphere.

# Wakanda Coffee

FROM ORIGIN TO EXCELLENCE

Premium Ugandan Coffee Export

Kampala, Uganda | East Africa

**01** Overview

**02** Our Evolution

**03** Core Business

**04** Vision & Mission

**05** Contact



TAGLINE

**"From Origin to Excellence"**

## Overview

A dynamic agribusiness specializing in **coffee brokerage, processing, and export** of premium Ugandan coffee.

Headquartered in **Kampala**, operating at the heart of East Africa's coffee belt, connecting **smallholder farmers, processors, and global buyers** across Europe, the Middle East, North Africa, and emerging markets.

Evolved from a **coffee brokerage firm** into a vertically **integrated supply chain player**, ensuring quality, traceability, and reliability from origin to export.

*"Bridging the gap between African coffee producers and global markets through reliable sourcing, quality processing, and efficient trade execution."*

**569,500**

Exported Bags Facilitated  
By WAKANDA

**\$170M**

Annual Value



*Fresh coffee cherries from Ugandan farms*



*Traditional coffee drying process*

## Our Evolution

Three strategic phases of growth:

### Phase 1: Brokerage

- Market entry as coffee brokers
- Built relationships with farmers, suppliers, exporters
- Developed international buyer network

### Phase 2: Supply Chain Development

- Established sourcing networks across Uganda, Tanzania, Eastern DR Congo
- Structured aggregation and quality control systems

### Phase 3: Processing & Export

- Transitioned into processing and export
- Focus on value addition and quality assurance
- Serving global roasters and traders directly



*Quality control and sorting operations*

## Core Business

### 1. Coffee Brokerage

Connecting buyers and sellers across global markets, structuring trade deals with market intelligence.

### 2. Coffee Processing

Cleaning, grading, sorting (Screen 12-18+). Handling FAQ, Clean, Standard, Specialty coffees.

### 3. Coffee Export

Bulk and containerized exports to Europe, Middle East, North Africa. EUDR ready.

### 4. Supply Chain Management

Farm-level sourcing, quality control, traceability, logistics coordination.

## Product Portfolio

### Robusta Coffee

Uganda's flagship export - Screen 12-18+, FAQ, Clean, Standard grades.

### Arabica Coffee

Washed and Natural varieties, high-altitude specialty lots.

### Value-Added Coffee

Cleaned & graded green coffee with custom specifications.

## Trade Operations

- Trade cycle: 7-21 days
- Flexible contracting (post-sample approval)
- Bulk and container shipments worldwide
- Trade finance ready structure

## Competitive Advantage

---

- 1 Strong Origin Network**  
Deep sourcing footprint across East Africa with direct relationships with farmers and suppliers.
- 2 Integrated Model**  
Brokerage to Processing to Export - reduces costs and improves margins.
- 3 Market Access**  
Established buyer network in Europe, Middle East, and North Africa.
- 4 Quality Focus**  
Strict defect control, screen grading consistency, pre-shipment inspection systems.
- 5 Agility**  
Ability to structure flexible deals with quick turnaround on contracts and shipments.

## Compliance & Standards

---

### Uganda Coffee Regulations

Full alignment with UCDA framework and local regulatory requirements.

### EUDR Readiness

Complete traceability systems meeting EU Deforestation Regulation standards.

### Quality Assurance

Pre-shipment inspection and contract-based trade execution protocols.

## Vision & Mission

---

### VISION

To become a leading African coffee trading and export enterprise, delivering high-quality, traceable coffee to global markets while empowering farmers and strengthening supply chains.

### MISSION

To bridge the gap between African coffee producers and global markets through reliable sourcing, quality processing, and efficient trade execution.

## Growth Strategy

- Expand processing capacity
- Strengthen direct trade relationships
- Scale export volumes (MT & container level)
- Access trade finance for larger deals





## Why Partner With Us

- ✓ Reliable origin access across East Africa
- ✓ Strong supply chain network
- ✓ Flexible deal structuring
- ✓ Growing export capacity
- ✓ Deep understanding of global coffee trade
- ✓ Quality assurance and traceability

*"From Origin to Excellence"*



### LOCATION

Kampala, Uganda

### EMAIL

[info@wakandacoffeebrokers.com](mailto:info@wakandacoffeebrokers.com)

### PHONE

+256 771 574 804